



RESULTS-CENTRED TEAMWORK™

Caroline Rowan & Frederick Clarke

Results-Centred Teamwork:

A team training program that promotes goal-setting, communication, synergy, action and, more significantly, results!

Results-Centred Teamwork, as a stand-alone program or the natural follow-up step to the best-selling **Results-Centred Leadership**, is the next generation of team training.

The Breakthroughs:

- ▶ Builds individual skill sets and confidence to prepare individuals for teamwork.
- ▶ Ensures that individual team members are accountable for their own actions and results.
- ▶ Brings about specific changes in behaviour that results in improved, measurable results.
- ▶ Focuses on team members being responsible for their own success as well as for the success of the team.
- ▶ Fosters an environment where regular, effective communication becomes the operating style.
- ▶ Demonstrates how team members can deal effectively with potential conflict in an easy and timely manner.
- ▶ Creates a loyal, motivated, creative and results-oriented team.



Results-Centred Teamwork harnesses and builds the skills and knowledge of team members and forges them into a high-performing work unit. Via problem-solving and goal-setting, this program increases job satisfaction and produces improved results. Creates stronger coaching bonds between teams and their team leaders, and generates an organization-wide, coaching network based on mutual respect and trust.



Caroline Rowan, Author of Results-Centred Teamwork

Caroline Rowan is a leadership coach. She is president of RCLD Learning Resources, a publishing company, and CVR Leadership, a company that specializes in providing Clear Verifiable Results through facilitating organizational development. The focus is on developing strong leaders who will in turn develop the rest of the people within the organization.

Caroline was born and educated in England, graduating with a Bachelor of Science Degree. Her business background, spanning over 30 years, includes working for such organizations as Unilever, Queen's University, Johnson and Johnson, and Warner Lambert.

Major Benefits to the Organization:

- Improved productivity and **results**
- Improved customer/client service
- People being accountable without prompting
- Conflict dealt with effectively and in a timely manner
- Effective communication throughout the organization
- An atmosphere of success, respect, trust, fun and excitement

The Format and Features

- Provides step-by-step practice and exercises to reinforce key concepts.
- Written and recorded materials—for easier learning and retention.
- Based on practical experiences for today's business environment.
- Provides for both business and personal applications—providing the opportunity for a more balanced life.

Major Benefits to the Individual:

- Better use of time and reduced stress
 - Better balance of life between work and personal
 - Improved goal-setting and achievement of those goals
 - Understanding how to coach each other to succeed
 - Demonstrated ability to deal constructively and effectively with people
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